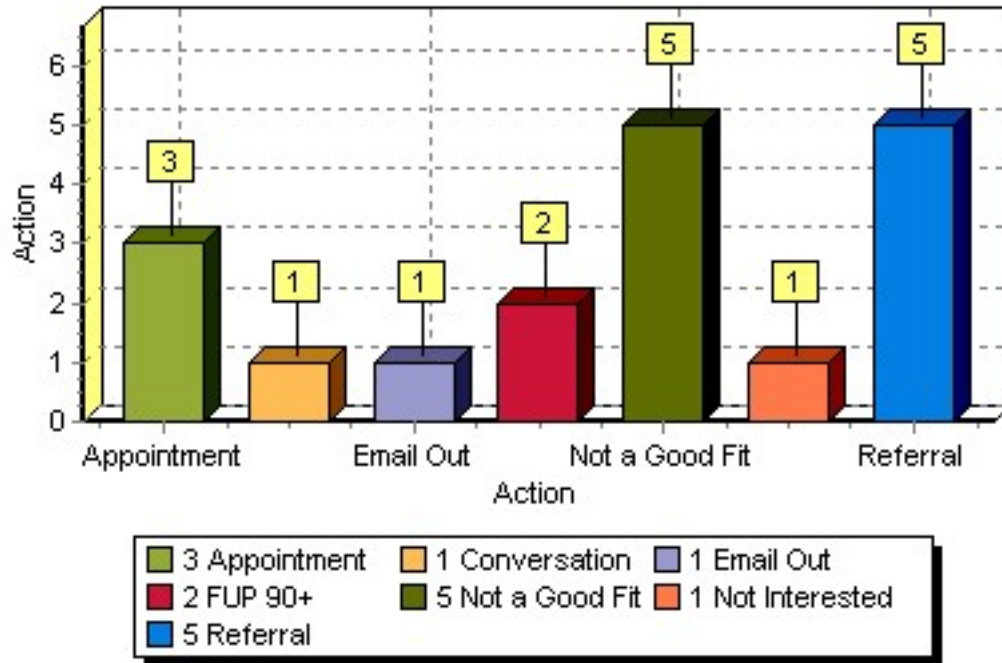


Weekly Activity Report

Action [Appointment, FUP 90+, FUP 60, FUP 30, Referral, Email Out, E-mail In, Callback, Competitor, Not Interested, Not a Good Fit, No Result, SR, Seminar Registered, Conf Call, Existing Customer, Conversation]
Campaign [Kasaya, Sagiss]
Completed Time [between 06/02/2008 and 06/06/2008]
User [Dennis Darden]
Status [Complete]



Cam paign	Action	Company	Person	Title	Phone	Business E-mail	Details	Address 1	City	State	Zip Code	Completed Time	Platform	User
Sagiss	Appointment	Headington Minerals Inc	Jesse Knight	Director of IT	214-696-0606	jesse@headington.com	6/4 I spoke with Jesse the IT director who manages 12 servers and 70 pc's with one asst. He said that they do outsource some things and had been thinking about putting a outsource company on contract. I talked to him about manage services and Kaseya and he agreed to speak with us about our services and tools.	7557 Rambler Rd Ste 1150	Dallas	TX	75231	06/04/2008 2:27 pm	Proprietary	Dennis Darden
	Appointment	Blue Mountain Equipment, Inc.	Don Crader	President	972-548-9045		6/6 I spoke with Stan Beels beels@cdcstihl.biz ext 253 the General Mgr He said that they have an in house team of 2 guys (IT Dir and his asst) that both report to him, I told him about what we do, mainly data storage and Kaseya, she said that he would meet with us about this with his IT dir. I spoke with Stan Crader and said that he was over sales and marketing, so he ref me to Stan Beel the company COO 4/16 Don (CEO) said that he was not the person I needed to talk to. He did say that they have an in house IT, then told me to send some information to Stan Crader.	3303 N Mcdonald St	Mckinney	TX	75071	06/06/2008 9:37 am	Proprietary	Dennis Darden
	Appointment	Blue Mountain Equipment, Inc.	Stan Beel	General Manager	972-548-9045	beels@cdcstihl.biz	6/6 I spoke with Stan Beels beels@cdcstihl.biz ext 253 the General Mgr He said that they have an in house team of 2 guys (IT Dir and his asst) that both report to him, I told him about what we do, mainly data storage and Kaseya, she said that he would meet with us about this with his IT dir. I spoke with Stan Crader and said that he was over sales and marketing, so he ref me to Stan Beel the company COO 4/16 Don (CEO) said that he was not the person I needed to talk to. He did say that they have an in house IT, then told me to send some information to Stan Crader.	3303 N Mcdonald St	Mckinney	TX	75071	06/06/2008 9:42 am	Proprietary	Dennis Darden

Cam paign	Action	Company	Person	Title	Phone	Business E-mail	Details	Address 1	City	State	Zip Code	Completed Time	Platform	User
	Conversation	Barrett Burke Wilson Castle Daffin & Frappier	Alton Davis	Manager	972-386-5040		6/3 Jason said that they look at Sagiss about six month ago and we were not capable of doing what they needed. 5/12 I was ref to Jason Carter IT dir	15000 Srvyor Blvd Ste 100	Addison	TX	75001	06/03/2008 8:49 am	Proprietary	Dennis Darden
	Email Out	Westye Group - South Central, Lp	Kenneth Lipshie	PRES	972-416-6677		6/6 Debra said that she was really kind of busy right now, but ask me to send here something to dben nett@subzerowolfsc.com 4/30 I spoke with Debra Bennett and she said that their using tape. I told that tape was not very reliable and ask if she would be open to talking about alternative solutions and she said that she would but the ultimate decision wouldbe made by their corporate office in WI. Need to ask Keith how to proceed with this.	2615 E Belt Line Rd	Carrollton	TX	75006	06/06/2008 8:52 am	Proprietary	Dennis Darden
	FUP 90+	Femo Holdings Lp	F O Neal	Partner	972-934-3131		6/2 I spoke with Randy Rexroat rrexroat@mosquitonix.com he's the company controller and he manages a network of about 10 pc's and 1 server. I ask if it would benefit the company for him to just concentrate on biing controller he said it would if it were free. He said he was busy right now but would speak to us about it mid Oct 4/30 LVM Randy Rextro controller	14282 Gillis Rd	Dallas	TX	75244	06/02/2008 11:02 am	Proprietary	Dennis Darden

Cam paign	Action	Company	Person	Title	Phone	Business E-mail	Details	Address 1	City	State	Zip Code	Completed Time	Platform	User
	FUP 90+	Lampro Partnership	Norman Prothro	Managing Partner	214-391-4509		6/4 This is Levines Stores and Mr King would just give specific info about their network, but said that they have 15 stores and all had servers and workstations. He said that the company has a month to month contract with a consultant who manages the network who has been with them for 5 years. I ask Mr King when was the last time he compared his present providers with any others he said that he hadn't in the 5 years he's had his consultant. He was open to the idea of talking with us but he is about to begin his busy season at his stores and won't be doing anything else until Sept. He said to c/b then	183 Pleasant Grove Shoppi	Dallas	TX	75217	06/04/2008 3:37 pm	Proprietary	Dennis Darden
	Not a Good Fit	Skillsnet Commercial Ltd	Michael Brown	Chief Executive Of ficer	972-923-2950		6/3 I spoke with Michael the president of the company and he said that they do everything in house and have do it that way for the past 9 years, plus he says they all have TOP SECRET clearance.	3295 N Highway 77	Waxahach ie	TX	75165	06/03/2008 10:54 am	Proprietary	Dennis Darden
	Not a Good Fit	Southwest Telecom Services Inc	Anthony Boyd	President	214-381-3333		6/3 All IT handled at corp level	8331 Hoyle Ave	Dallas	TX	75227	06/03/2008 2:28 pm	Proprietary	Dennis Darden
	Not a Good Fit	Bel Company	Jay Cooper	Admin	972-381-8000		6/3 Jay said that IT is hadled at corp of fice in CA	3200 Belmeade Dr	Carrollton	TX	75006	06/03/2008 2:35 pm	Proprietary	Dennis Darden
	Not a Good Fit	Charles D Morgan & Associates Inc	Charles Morgan	Chief Executive Of ficer	214-441-0101		6/3 Too small only 3 or 4 pc's	199 W Rock Island Rd	Grand Prairie	TX	75050	06/03/2008 2:48 pm	Proprietary	Dennis Darden
	Not a Good Fit	Chas F Williams Co Inc	Fieldon Williams	Chief Executive Of ficer	817-332-6363		6/4 Dawn Dixon manages the relationship with their outsource company, she won't give me the company name but said that they were under a 3yr contract	P O Box 1724	Fort Worth	TX	76101	06/04/2008 9:34 am	Proprietary	Dennis Darden

